



Milwaukie Urban Renewal Feasibility Study

Deliverable 2: Tax Increment Revenue Projections

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I. INTRODUCTION

This memo summarizes the tax increment revenue projections for the Milwaukie Urban Renewal Feasibility Study Area and is Deliverable 2 under our professional services agreement. We have previously submitted and reviewed with the City, Deliverable 1, which is a Market Analysis and Tax Increment Revenue Projection Methodology. Deliverable 2 extends the findings provided in Deliverable 1 to include actual tax increment revenue forecasts and possible bonding schedules in relation to the tentative project schedule. This summary is accompanied by an Excel workbook that can be used to analyze alternative study area boundaries.

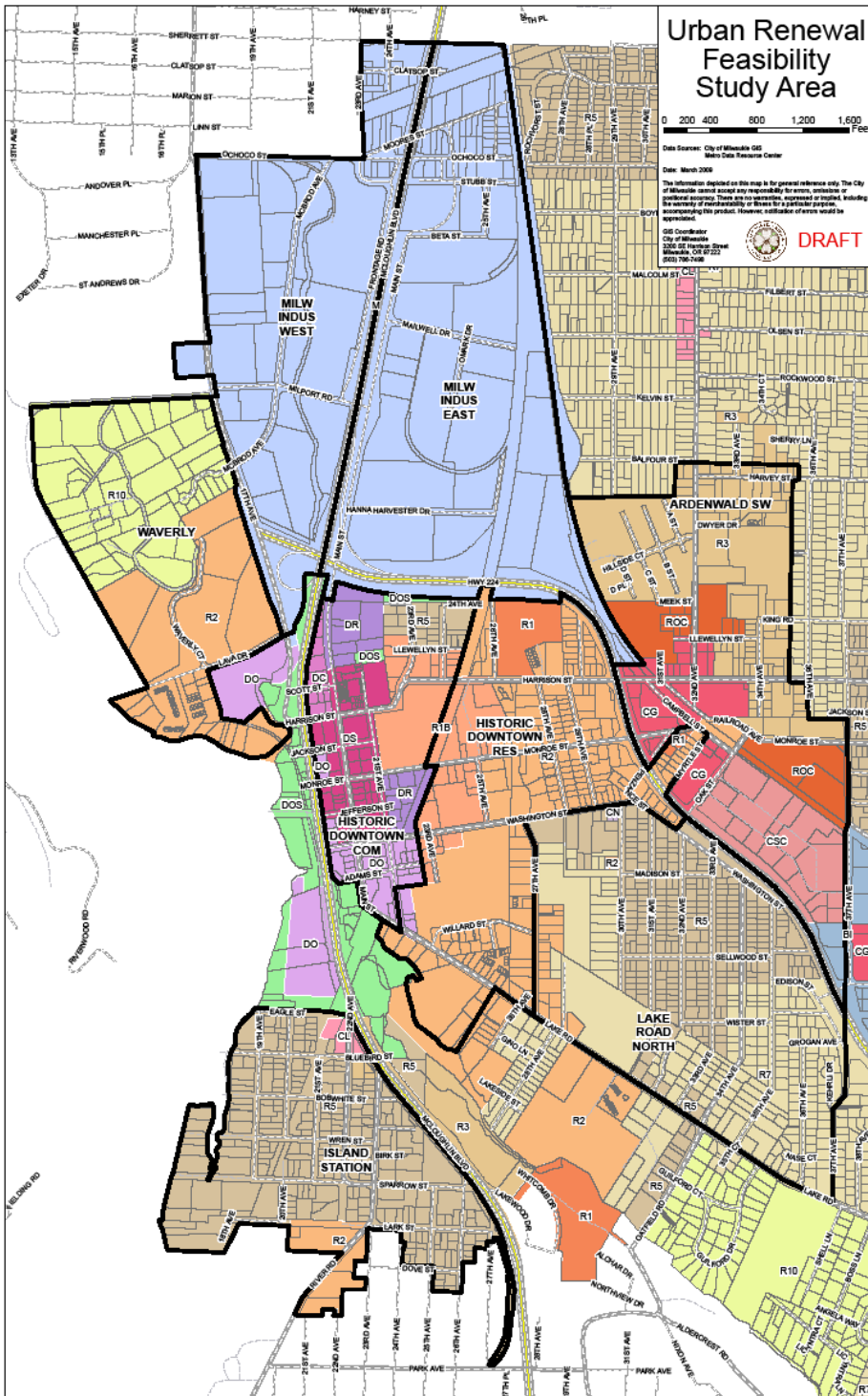
This memo describes our initial analysis of the tax increment revenues that might be generated by appropriate urban renewal investments and general growth of the City in the recommended feasibility study area.

II. STUDY AREA

We divided the initial study area into subareas as shown in Figure 1 below.

Figure 1: Feasibility Study Subareas

TAX INCREMENT REVENUE PROJECTIONS



Our recommendation regarding the feasibility study area is to include the Waverly, Historic Downtown Commercial, Historic Downtown Residential and Ardenwald subareas. This area

TAX INCREMENT REVENUE PROJECTIONS

contains approximately \$220,000,000 in assessed value that is just under 15% of the total assessed value of the city of Milwaukie. The basis for this recommendation are listed below.

1. It includes the subareas containing all the opportunity sites identified by staff and the consultant team. We project that, because of their location, size and current land use, opportunity sites will capture almost all of the new development and rehabilitation activity in the overall study area. We find that the subareas containing the opportunity sites, in general, have the greatest potential for additional redevelopment and rehabilitation because of the land use designations and the sometimes low value of existing improvements.
2. It does not include primarily single family residential neighborhoods (North Lake Road, Island Station) where residents and property owners may view their inclusion in an urban renewal area as a threat to neighborhood stability. These neighborhoods are largely developed, and while investment in existing homes is occurring and will continue to occur, there does not seem to be a need for urban renewal investments to continue this trend.
3. It does not include the Milwaukie East and West Industrial subareas. These areas are largely built out and have little vacant land. Many of the existing buildings, though occupied, are not designed to meet current industrial space preferences, such as high volume space or flexible space. Previous study of the area by the City of Milwaukie has concluded that demand for industrial space in these areas is weak because of the common need to demolish existing buildings before constructing new space. The costs of this extra site development work render the properties uncompetitive when compared to vacant industrial land in the metro area. The high cost of the site work make it incompatible for inclusion in this urban renewal plan, given the needs for the development of the opportunity sites and the project list identified by city staff. Commercial uses that might support the higher development costs are not allowed under the zoning.

No LRT station is planned for the area (there are stations north near Tacoma and south at Lake Road). Improvements necessary for improving vehicle access to and from the area from McLoughlin and Highway 224 are anticipated to be quite expensive and may be far off in the future.

This recommendation is for urban renewal feasibility study area purposes only. If the City decides to prepare an urban renewal plan, the planning will include a further analysis of what areas are most suitable for urban renewal.

Note that this suggested urban renewal feasibility study area contains less than 15% of the maximum 25% of the city's assessed value and 11% of the maximum 25% of the city's acreage. If adopted as an urban renewal area, this would preserve capacity for additional property to be included in an urban renewal area at a future time.

III. METHODOLOGY

TAX INCREMENT REVENUE PROJECTIONS

Tax increment revenues are a function of the growth in assessed value in an urban renewal area (“incremental assessed value”) and the property tax rate applied to that growth under state law (“consolidated billing rate”). (The consolidated billing rate will not include tax rates for General Obligation (“GO”) bonds approved by voters prior to October, 2001 or any Local Option Levies.)

For the growth in incremental assessed value, we have used the development programs for the opportunity sites and the market values for the different types of development contained in the market analysis (apartment, condo, retail in centers, other retail, office and lodging).

Nancy Guitteau of Urban Land Economics then projected a development schedule in five year increments. We then spread the projected development evenly within each five year period (20% each year) except for the lodging which is projected to be developed as a single project in a single year.

The real market value of the new development was based on the real market values per unit (dwelling unit or square foot) for 2009 and inflated annually at projected rates. Then the real market values were converted to assessed values using projected Changed Property Ratios (CPR’s). Finally, we projected annual rates of appreciation (increases in assessed value subject to the 3% maximum). This gave us a total assessed value by year.

We then subtracted the projected value of the feasibility study area in FY 09/10 (the “frozen base”) to calculate the incremental assessed value. Finally, we applied the projected consolidated billing rate (which consists of the total of the permanent rates and decreasing rates for the GO bonds approved prior to October, 2001).

This calculation provides the maximum annual tax increment revenues. We took the annual revenue stream and calculated the debt or borrowing that could be supported by those revenues to give a sense of the financial capacity of the projected tax increment revenues by year. In all cases the projection period is from FY 2011/2012 to FY 2030/2031, a twenty year period.

TAX INCREMENT REVENUE PROJECTIONS

IV. ANALYSIS

A. Real Market Values and Assessed Values

Table 1 (Table 4.4 from the Market Analysis) below shows the projected development schedule in five year increments. The projections from the Market Analysis show the development of the opportunity sites *with the appropriate public investment through urban renewal and other sources*. The scope of the feasibility study does not include analyses of what specific investments at what cost would be required to move these projects ahead. For the sake of this projection, we are assuming that those investments are made.

Table 1: Projected Development Schedule

Table 4-4					
NEW DEVELOPMENT SCHEDULE AND MARKET VALUATIONS					
	<u>Total Dev (SF)</u>	<u>Period in which New Development Occurs</u>			
		<u>2010-2014</u>	<u>2015-2019</u>	<u>2020-2024</u>	<u>2025-2029</u>
<i>Retail (Total)</i>	160,200				0
<i>In Centers</i>	100,000	20,000	60,000	20,000	0
<i>In MXD Buildings</i>	60,200	0	25,200	35,000	0
<i>Office</i>	148,500	0	64,000	46,500	38,000
<i>Housing (Total)</i>	574				
<i>Apartments</i>	300	160	124	16	0
<i>Condominiums</i>	274	0	190	84	0
<i>Lodging</i>	200	0	0	0	200

Source: Urban Land Economics

TAX INCREMENT REVENUE PROJECTIONS

Table 2 (Table 5.6 from the Market Analysis) below shows the real market unit values in 2009 dollars for the projected development.

Table 2: Real Market Unit Values

Table 5-6						
FINAL PROJECTED VALUES FOR MILWAUKIE URBAN RENEWAL LAND USES						
	<u>Retail</u>					
	<u>In</u>	<u>In</u>	<u>Offic</u>	<u>Apts.</u>		<u>Lodging (Room)</u>
	<u>Centers</u>	<u>MXD</u>	<u>e</u>	<u>(Unit)</u>	<u>Condos</u>	
INCOME APPROACH	\$203	\$154	\$141	\$88,172	N/A	N/A
COMPARABLE SALES			\$192	\$94,229	\$220,283	\$139,176
Multi-tenant	\$201	N/A				
Single-Tenant	\$466	N/A				
FINAL PROJECTED VALUE	\$260 1/	\$155	\$150	\$90,000	\$210,000	\$135,000

1/ Assumes 75% of space is in shopping centers and 25% is in single-tenant buildings.
Source: Urban Land Economics.

The real market values above were inflated by 0% for calendar year 2010, 1% per year for 2011 and 2012, and 2% per year for all years after 2012.

To convert the real market values to assessed values, we projected the CPR's, using a single CPR for all the development types. (The current CPR's are close enough for that assumption.) The ratio is projected to rise slowly to a level of .59 and stay at that level throughout the projection period.

Table 3 below shows the projected development, real market values, CPR's and assessed values for the projection period. In terms of appreciation and growth in addition to opportunity sites, we project increases of 2.75% for FY 2010/2011 and FY 2011/2012 and then 3% annually for the remainder of the projection period.

TAX INCREMENT REVENUE PROJECTIONS

Table 3: Projected Real Market Value and Assessed Value by Year

Fiscal Year Ending June 30	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
UNIT VALUES										
Retail in Ctrs	260	263	265	271	276	281	287	293	299	305
In MXD Buildings	155	157	158	161	165	168	171	175	178	182
Office	150	152	153	156	159	162	166	169	172	176
Apartments	90,000	90,900	91,809	93,645	95,518	97,428	99,377	101,365	103,392	105,460
Condominiums	210,000	212,100	214,221	218,505	222,876	227,333	231,880	236,517	241,248	246,073
Lodging	135,000	136,350	137,714	140,468	143,277	146,143	149,066	152,047	155,088	158,190
INFLATION										
Inflation %	0%	1%	1%	2%	2%	2%	2%	2%	2%	2%
DEVT SCHEDULE										
Calendar Year	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Retail in Ctrs	4,000	4,000	4,000	4,000	4,000	12,000	12,000	12,000	12,000	12,000
In MXD Buildings						5,040	5,040	5,040	5,040	5,040
Office						12,800	12,800	12,800	12,800	12,800
Apartments	32	32	32	32	32	25	25	25	25	25
Condominiums						38	38	38	38	38
Lodging										
REAL MARKET VALUE										
Annual RMV										
Retail in Ctrs	1,040,000	1,050,400	1,060,904	1,082,122	1,103,765	3,377,519	3,445,070	3,513,971	3,584,251	3,655,936
In MXD Buildings	0	0	0	0	0	845,679	862,592	879,844	897,441	915,390
Office	0	0	0	0	0	2,078,473	2,120,043	2,162,444	2,205,693	2,249,807
Apartments	2,880,000	2,908,800	2,937,888	2,996,646	3,056,579	2,416,225	2,464,550	2,513,841	2,564,118	2,615,400
Condominiums	0	0	0	0	0	8,638,655	8,811,429	8,987,657	9,167,410	9,350,759
Lodging	0	0	0	0	0	0	0	0	0	0
Total	3,920,000	3,959,200	3,998,792	4,078,768	4,160,343	17,356,553	17,703,684	18,057,757	18,418,913	18,787,291
ASSESSED VALUE										
CPR	0.56	0.57	0.58	0.59	0.59	0.59	0.59	0.59	0.59	0.59
AV	2,195,200	2,256,744	2,319,299	2,406,473	2,454,602	10,240,366	10,445,173	10,654,077	10,867,158	11,084,502

TAX INCREMENT REVENUE PROJECTIONS

Table 3: Projected Real Market Value and Assessed Value by Year, continued

Fiscal Year Ending June 30	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031
UNIT VALUES										
Retail in Ctrs	311	317	323	330	336	343	350	357	364	371
In MXD Buildings	185	189	193	197	201	205	209	213	217	221
Office	179	183	187	190	194	198	202	206	210	214
Apartments	107,569	109,720	111,915	114,153	116,436	118,765	121,140	123,563	126,034	128,555
Condominiums	250,994	256,014	261,134	266,357	271,684	277,118	282,660	288,313	294,080	299,961
Lodging	161,353	164,580	167,872	171,229	174,654	178,147	181,710	185,344	189,051	192,832
INFLATION										
Inflation %	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%
DEVT SCHEDULE										
Calendar Year	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
Retail in Ctrs	4,000	4,000	4,000	4,000	4,000					
In MXD Buildings	7,000	7,000	7,000	7,000	7,000					
Office	9,300	9,300	9,300	9,300	9,300	7,600	7,600	7,600	7,600	7,600
Apartments	3	3	3	3	3					
Condominiums	17	17	17	17	17					
Lodging						200				
REAL MARKET VALUE										
Annual RMV										
Retail in Ctrs	1,243,018	1,267,878	1,293,236	1,319,101	1,345,483	0	0	0	0	0
In MXD Buildings	1,296,803	1,322,739	1,349,193	1,376,177	1,403,701	0	0	0	0	0
Office	1,667,318	1,700,664	1,734,677	1,769,371	1,804,758	1,504,353	1,534,440	1,565,129	1,596,432	1,628,360
Apartments	344,220	351,105	358,127	365,289	372,595	0	0	0	0	0
Condominiums	4,216,700	4,301,034	4,387,055	4,474,796	4,564,292	0	0	0	0	0
Lodging	0	0	0	0	0	35,629,419	0	0	0	0
Total	8,768,059	8,943,420	9,122,288	9,304,734	9,490,829	37,133,773	1,534,440	1,565,129	1,596,432	1,628,360
ASSESSED VALUE										
CPR	0.59	0.59	0.59	0.59	0.59	0.59	0.59	0.59	0.59	0.59
AV	5,173,155	5,276,618	5,382,150	5,489,793	5,599,589	21,908,926	905,320	923,426	941,895	960,733

TAX INCREMENT REVENUE PROJECTIONS

B. Consolidated Billing Rate

The consolidated billing rate was projected (see Table 4 below) based on FY 2008/2009 rates. We projected GO Bond rates to decline by 10% each year until the consolidated rate equals the total of the permanent rates. In FY 2008/2009 the consolidated billing rate was \$17.3830 per \$1,000 of assessed value. By FY 2019/2020 the rate is projected to equal the total of permanent rates of \$15.4929 per \$1,000.

Table 4: Projected Consolidated Billing Rate

Fiscal Year Ending June 30	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Total Permanent Rates	15.4929	15.4929	15.4929	15.4929	15.4929	15.4929	15.4929	15.4929	15.4929	15.4929	15.4929	15.4929
Total Bonds Approved Before 10/2001	1.8901	1.7011	1.5121	1.3231	1.1341	0.9451	0.7560	0.5670	0.3780	0.1890	0.0000	0.0000
Grand Total	17.3830	17.1940	17.0050	16.8160	16.6270	16.4380	16.2489	16.0599	15.8709	15.6819	15.4929	15.4929

Fiscal Year Ending June 30	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031
Total Permanent Rates	15.4929	15.4929	15.4929	15.4929	15.4929	15.4929	15.4929	15.4929	15.4929	15.4929	15.4929
Total Bonds Approved Before 10/2001	0.0000	0.0000	0.0000	0.0000	0.0000	0.0000	0.0000	0.0000	0.0000	0.0000	0.0000
Grand Total	15.4929	15.4929	15.4929	15.4929	15.4929	15.4929	15.4929	15.4929	15.4929	15.4929	15.4929

TAX INCREMENT REVENUE PROJECTIONS

C. Tax Increment Revenues

Table 5 below shows the projected annual tax increment revenues. The projected annual revenues take into account the reductions in the maximum revenues resulting from undercollection of property taxes and Measure 5 compression. The total permanent rates of the general government taxing districts (subject to the \$10/\$1,000 *real market value* constitutional limit) is \$9.6959 per \$1,000 *assessed value*. With the impacts of tax increment financing, this rate is projected to increase above \$10.0000/\$1,000 *assessed value* in FY 2017/2018. However, the rate will exceed the constitutional limits only for property assessed at or very close to its real market value. The vast majority of properties in Milwaukie are assessed well below their real market value. (Last fiscal year the total assessed value in the City was 58.1% of the total real market value.)

The terms used in the table are self explanatory but some notes are provided below.

Prior Total Assessed Value	Assessed Value from previous year
Appreciation + General Dev't %	This percentage equals appreciation within the 3% maximum and new development outside of opportunity sites
Appreciation + General Dev't \$	The dollar amount resulting from the percentage growth rate.
Opportunity Site Development	From Table 3.
Total Assessed Value	Prior year's total plus appreciation, general development and opportunity site development assessed value
Frozen Base	Projected assessed value of the urban renewal area at the time of adoption of the Urban Renewal Plan
Incremental Assessed Value	Growth in assessed value over the frozen base
Tax Rate	Consolidated billing rate
Tax Increment Revenues	Incremental Assessed Value Times Consolidated Billing Rate
Net of Compression and undercollection @ 4%	This takes into account compression and undercollection.

TAX INCREMENT REVENUE PROJECTIONS

Table 5: Projected Incremental Assessed Value and Tax Increment Revenues

FY Ending June 30	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Prior Total Assessed Value	231,639,268	240,783,646	250,263,899	260,091,116	270,300,322	280,863,934	299,530,218	318,961,298	339,184,214	360,226,899
Appreciation + General Dev't %	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%
Appreciation + General Dev't \$	6,949,178	7,223,509	7,507,917	7,802,733	8,109,010	8,425,918	8,985,907	9,568,839	10,175,526	10,806,807
Opportunity Site Development	2,195,200	2,256,744	2,319,299	2,406,473	2,454,602	10,240,366	10,445,173	10,654,077	10,867,158	11,084,502
Total Assessed Value	240,783,646	250,263,899	260,091,116	270,300,322	280,863,934	299,530,218	318,961,298	339,184,214	360,226,899	382,118,208
Frozen Base	219,406,011	219,406,011	219,406,011	219,406,011	219,406,011	219,406,011	219,406,011	219,406,011	219,406,011	219,406,011
Incremental Assessed Value	21,377,634	30,857,888	40,685,104	50,894,311	61,457,923	80,124,207	99,555,287	119,778,203	140,820,888	162,712,196
Tax Rate	16.8160	16.6270	16.4380	16.2489	16.0599	15.8709	15.6819	15.4929	15.4929	15.4929
Tax Increment Revenues	359,486	513,073	668,780	826,979	987,010	1,271,645	1,561,217	1,855,712	2,181,724	2,520,884
Net of Compression @ 4%	345,106	492,550	642,029	793,899	947,530	1,220,779	1,498,768	1,781,483	2,094,455	2,420,048

FY Ending June 30	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031
Prior Total Assessed Value	382,118,208	398,754,909	415,994,174	433,856,149	452,361,626	471,532,064	507,586,952	523,719,880	540,354,903	557,507,445
Appreciation + General Dev't %	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%
Appreciation + General Dev't \$	11,463,546	11,962,647	12,479,825	13,015,684	13,570,849	14,145,962	15,227,609	15,711,596	16,210,647	16,725,223
Opportunity Site Development	5,173,155	5,276,618	5,382,150	5,489,793	5,599,589	21,908,926	905,320	923,426	941,895	960,733
Total Assessed Value	398,754,909	415,994,174	433,856,149	452,361,626	471,532,064	507,586,952	523,719,880	540,354,903	557,507,445	575,193,400
Frozen Base	219,406,011	219,406,011	219,406,011	219,406,011	219,406,011	219,406,011	219,406,011	219,406,011	219,406,011	219,406,011
Incremental Assessed Value	179,348,897	196,588,162	214,450,137	232,955,615	252,126,053	288,180,940	304,313,869	320,948,891	338,101,433	355,787,389
Tax Rate	15.4929	15.4929	15.4929	15.4929	15.4929	15.4929	15.4929	15.4929	15.4929	15.4929
Tax Increment Revenues	2,778,635	3,045,721	3,322,455	3,609,158	3,906,164	4,464,758	4,714,704	4,972,429	5,238,172	5,512,178
Net of Compression @ 4%	2,667,489	2,923,892	3,189,556	3,464,792	3,749,917	4,286,168	4,526,116	4,773,532	5,028,645	5,291,691

TAX INCREMENT REVENUE PROJECTIONS

D. Tax Increment Debt Proceeds

The annual tax increment revenues shown in Table 5 above cannot, under state law, be used directly for urban renewal projects and programs. Rather, the annual revenues are to be used to support borrowings (bonds, loans, etc.) and the funds borrowed are then used for urban renewal projects. In practice, the borrowings can take the form of long term debt or bonds or short term debt which approximates a “pay as you go” approach. Short term debt can also take the form of services provided by the City or County for implementing an urban renewal plan, the cost of which is paid from tax increment revenues.

Table 6 below shows the proceeds (amount borrowed) of tax increment revenue supported debt, consisting of long term (15 year) bonds and short term borrowings. These are the funds that are projected to be available for projects and programs.

Table 6: Projected Tax Increment Debt Proceeds

Fiscal Year Ending June 30	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Long Term Debt Proceeds	2,865,668	0	2,465,561	0	2,536,797	0	4,577,336	0	4,946,419	0
Short Term Debt Proceeds	0	0	0	220,000	0	325,000	0	591,701	0	686,826
Total Debt Proceeds	2,865,668	0	2,465,561	220,000	2,536,797	325,000	4,577,336	591,701	4,946,419	686,826

Fiscal Year Ending June 30	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031
Long Term Debt Proceeds	4,758,319	0	4,335,103	0	4,653,083	0	9,311,012	0	0	11,359,485
Short Term Debt Proceeds	0	864,971	220,258	913,147	301,695	1,838,404	0	1,635,894	1,645,290	208,340
Total Debt Proceeds	4,758,319	864,971	4,555,361	913,147	4,954,778	1,838,404	9,311,012	1,635,894	1,645,290	11,567,825

The amounts raised from long term bonds are calculated using a term of 15 years, an interest rate of 5.00% and a “coverage ratio” of 1.25. Coverage ratios are used to create a cushion between projected revenues and moneys needed for payments on debt. A ratio of 1.25 means that for every \$1.25 of revenues, \$1.00 can be used as the basis of a borrowing.

The total debt proceeds in year of receipt dollars, including inflation, is \$61,300,000. However, the revenues and debt are greatest at the end of the urban renewal plan implementation and smallest at the beginning. It is common at the beginning of an urban renewal plan that investments are required that cost more than the urban renewal debt can provide.

TAX INCREMENT REVENUE PROJECTIONS

V. EFFECTS OF HB 3056

In the 2009 Legislative Session, a bill was passed and signed into law by the Governor that changes various aspects of urban renewal plans and tax increment financing. The two major effects that the new law would have on an urban renewal plan in Milwaukie are (1) a limit on the maximum indebtedness of the Plan depending on the size of the frozen base and (2) a requirement to share tax increment revenues with the overlapping taxing districts when annual revenues reach 10% of the maximum indebtedness. Both the limits and the requirements for sharing can be avoided if the City gains the concurrence of the taxing districts that levy 75% of the permanent rate taxes in the urban renewal area.

A. Maximum Indebtedness

The \$61,300,000 maximum indebtedness figure for an urban renewal plan based on the feasibility study is within the limits of the law and does not require concurrence by overlapping taxing districts.

B. Tax Increment Revenue Sharing

If an urban renewal plan is developed, the analysis will include projecting the year that urban renewal debt is repaid. Generally, with revenue sharing the length of time needed to repay indebtedness is increased, and the total interest costs also increase. It would likely be possible to gain the concurrence of the overlapping taxing districts to devote all tax increment revenues to retiring debt instead of sharing the revenues with the districts. Once the debt is retired, all the incremental assessed value in the urban renewal area will generate revenues for those districts. This issue would be explored if the City decides to prepare an urban renewal plan.

VI. CONCLUSIONS

Over an approximately 20 year period, it is reasonable to project that development within the Urban Renewal Feasibility Study Area, primarily on the identified “opportunity sites,” would result in a stream of tax increment revenues that would support debt totaling \$61.3 million. Over the first five year period, FY ending 2012- 2016, total debt proceeds are projected to be approximately \$8 million. Much, if not all, of these debt proceeds will likely be required to provide incentives for the development of the opportunity sites.

It would be a mistake to focus on the projected total financing capacity of an urban renewal plan at the expense of focusing on the critical beginning years. As the City considers an urban renewal plan it would be well advised to look in detail at how the early years of the plan would be managed.